



Symantec™ Security Solutions Certification

Validate knowledge of Symantec solutions to gain greater market credibility in the security industry

Software certification is becoming an increasingly important credential for solution providers. By achieving certification, solution providers attain the technical expertise necessary to help ensure successful customer implementations and pre- and post sales support. The result? Improved customer satisfaction, which can help lead to repeat business and increased revenues.

The Symantec Certification Program has long promoted the knowledge that security and systems administrators, network engineers, and security strategists need to design, deploy, and manage enterprise-wide security solutions. In fact, the CRN August 25, 2003 Certification Study reported Symantec's offering is rated as one of the most important certifications available today.

BENEFITS

Now Symantec has evolved its Certification Program so partners can reduce costs and attain certification more quickly. The program reduces the number of Symantec exams required for certification, accepts approved vendor-neutral security certifications, and shortens the timeframe to achieve certification, while still ensuring that partners demonstrate the required level of certified security expertise.

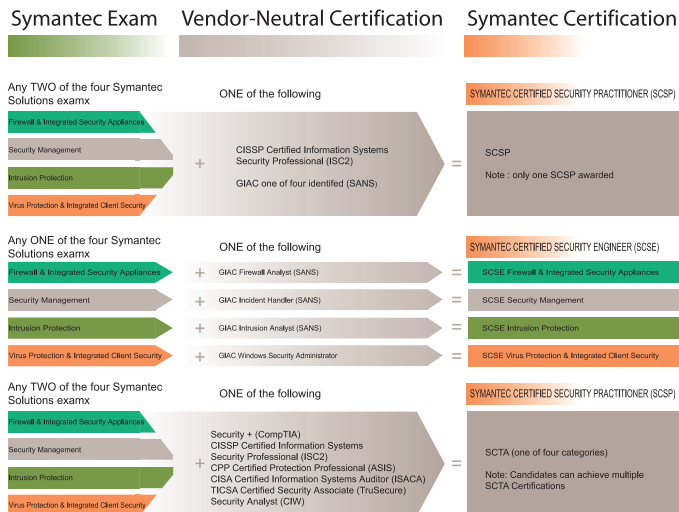
A BEST-PRACTICES APPROACH TO CERTIFICATION

By incorporating industry best practices and extensive input from our partners, the program provides partner support in these important ways:

- **Acknowledges existing security expertise** - Symantec now collaborates with approved vendor-neutral certification organizations so you can combine approved vendor-neutral, third-party exams with Symantec solution exams in order to achieve Symantec certification designations.
- **Reduces time and resources required for certification** - By providing extensive training and support options—including online, instructor-led, and technology-based CDs—the new program reduces the time and resources needed to achieve certification.
- **Leads to increased business** - Our flexible program provides more options and quicker certification paths, allowing you to retain customers, earn repeat business, and increase revenue opportunities.

SIMPLER, MORE FLEXIBLE CERTIFICATION

- Symantec Certified Technology Architect (SCTA) - for candidates with consultant responsibilities in a security area
- Symantec Certified Security Engineer (SCSE) - focuses on technical security knowledge
- Symantec Certified Security Professional (SCSP) - for senior security consultants with a broad security knowledge. Requirements



In order to achieve certification under this program, candidates must pass at least one Symantec

Solutions Exam in one of the following four major strategy and solution categories:

- Symantec Firewall & Integrated Security Appliance Solutions
- Symantec Security Management Solutions
- Symantec Intrusion Protection Solutions
- Symantec Virus Protection & Integrated Client Security Solutions

In addition, candidates must pass the appropriate vendor-neutral exam(s) offered by an approved third-party certification organization to certify general security knowledge. Our selection of the most widely accepted vendor-neutral security certifications was based on partner feedback and industry benchmarks. All certifications earned under the Symantec Certification program will be valid for 24 months from the date of certification. By combining Symantec and vendor-neutral exams, the new Symantec Security Solutions Certification Program enables you to reduce the amount of classroom time and number of exams needed to achieve Symantec certification—so you can spend more time consulting with customers.

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